

**REED &  
GRAHAM**  
INC

**REED & GRAHAM, INC.**

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**Over  
Kote**

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May 5, 2011

Mr. Kevin Overstreet  
Lloyd W. Aubry Company, Inc.  
2148 Dunn Road  
Hayward, CA 94545

To Whom It May Concern:

When I was asked to write a Letter of Recommendation on the behalf of Lloyd W. Aubry Company, Inc. I accepted without hesitation. Reed & Graham, Inc. has been a supplier of Aggregates and Hot Mix Asphalt in California since 1928 and it is rare in our experience that a Company and or group of individuals exceed our expectations by such a wide margin. In the last year we have entered into two separate contracts with Lloyd W. Aubry Company, Inc. In each they provided Engineering, Fabrication and the installation of Aggregate Conveyor components at our facility. Their ability to deliver both projects on time, in a safe manner and with little or no extra cost to us is to be commended. The excellent communication between their Superintendent, Foreman and our Construction Group enabled us to complete the balance of our projects without delay as well.

Most importantly we look forward to working with them again in the future.

Sincerely,

Sal J. Guido



Vice President & General Manager  
Reed & Graham, Inc.